



FOR IMMEDIATE RELEASE

PMA Achieves Significant Milestone

Chicago – December 6, 2013 – PMA Financial Network, Inc., PMA Securities, Inc. and Prudent Man Advisors, Inc. (collectively “PMA”), achieved a significant company milestone this fiscal year by surpassing \$13 billion in Assets Under Administration* for public entities, as of September 30, 2013. "This milestone speaks to the high degree of customer service provided to clients by PMA's employees," said [Jim Davis](#), CEO. "We look forward to continued growth of Local Government Investment Pool (LGIP) relationships and the asset growth that benefits all of our clients," he added.

With a strong understanding of local governments' needs, PMA has established itself as a leading provider of integrated financial solutions to public entities. PMA Financial Network, Inc. offers investment services and five-year financial planning to clients, as well as comprehensive services for LGIP clients which include fund administration and marketing. PMA Securities, Inc. provides financial advisory services, interlinking financial analysis with capital planning and facilitating the debt issuance process. Prudent Man Advisors, Inc., an SEC registered investment advisor, provides investment advisory and portfolio management services to LGIPs for money market pools and fixed term pools.

PMA's Investment Service Programs have been a critical element in the growth of Assets Under Administration. PMA offers its investment clients a competitive Fixed Rate Investment Program that includes its unique bidding services, brokerage services and certificate of deposit program. In addition, PMA Financial Network, Inc.'s Cash Flow Management Program and PMA Securities, Inc.'s Bond Proceeds Management Program are designed to maximize portfolio earnings by evaluating cash needs and developing an investment plan for the local government entity.

**Assets under administration include both money market pool assets and assets in the Fixed Rate Investment Program. Prudent Man Advisors, Inc. is hired as Investment Advisor for about \$4.9 billion of the Assets Under Administration.*

About PMA

PMA is a financial services provider that seeks to provide long-term financial success for its clients. Since 1984, local governmental entities have turned to PMA as a trusted partner and integral component of their long-term financial success. With billions of dollars invested annually, PMA provides nearly 1,700 clients with a diverse lineup of customized financial solutions through a team of experienced professionals and some of the most innovative technology available. Additional information is available at www.pmanetwork.com.

Disclosure

Securities, public finance services and institutional brokerage services are offered through PMA Securities, Inc. PMA Securities, Inc. is a broker-dealer and municipal advisor registered with the SEC and MSRB, and is a member of FINRA and SIPC. Prudent Man Advisors, Inc., an SEC registered investment adviser, provides investment advisory services to local government investment pools. All other products and services are provided by PMA Financial Network, Inc. PMA Financial Network, Inc., PMA Securities, Inc. and Prudent Man Advisors (collectively "PMA") are under common ownership. PMA Financial Network, Inc. is affiliated with Forecast5 Analytics, Inc. Securities and public finance services offered through PMA Securities, Inc. are available in CA, CO, FL, GA, IL, IN, IA, KS, MI, MN, MO, NE, OH, OK, PA, SD, TX and WI. This document is not an offer of services available in any state other than those listed above, has been prepared for informational and educational purposes and does not constitute a solicitation to purchase or sell securities, which may be done only after client suitability is reviewed and determined. All investments mentioned herein may have varying levels of risk, and may not be suitable for every investor. PMA and its employees do not offer tax or legal advice. Individuals and organizations should consult with their own tax and/or legal advisors before making any tax or legal related investment decisions. Additional information available upon request. See www.pmanetwork.com for more information.

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