



FOR IMMEDIATE RELEASE

PMA FINANCIAL NETWORK WELCOMES ZACHARY FALCONER TO THE FL SAFE TEAM

Orlando, Fla. – May 16, 2022: PMA, a premier full-service provider of financial and advisory services to local governments, is pleased to announce that **Zachary (“Zach”) Falconer** will be joining the team. He will partner with the [Florida Surplus Asset Fund Trust \(FL SAFE\)](#) to serve public entities throughout the state of Florida. Zach’s exceptional experience and commitment will allow FL SAFE to further its relationship as a trusted partner to local Florida public entities.

Zach joins PMA from the Florida Local Government Investment Trust where he served as a Senior Client Relationship Manager. In that role, he has engaged with many of the key decision-making finance personnel within Florida’s public entities. Zach has also worked in several previous roles including sales and marketing, social advocacy and recruitment.

Originally from Boston, Mass., Zach attended Northeastern University where he earned a degree in Organizational Communications. He then went on to pursue graduate school at the University of Central Florida earning a Masters in Business Administration and a Masters in Sports Business Management.

Zach will join the PMA team and the FL SAFE investment program on **May 16, 2022**.

“I am thrilled to be joining this team of professionals dedicated to providing quality financial solutions to public entities,” Falconer said. “Throughout my experience, I have assisted key decision makers in safeguarding public assets and sought to ensure local communities have received the greatest impact from limited resources. I look forward to continuing this effort with PMA and FL SAFE’s range of services and am excited to make a difference in Florida’s communities.”

“We believe this is a major step forward for the FL SAFE program,” said [Jim Davis](#), Chief Executive Officer of PMA. “Zach’s recognized service to public entities in Florida will be an asset to local governments across the state.

Zach will be based out of PMA’s Orlando office. The entire FL SAFE team, which includes Brian Hextell, Nate Nissen, Lisa Nusko, Fenil Patel, Michele Wiberg, and Zach will be traveling regularly throughout the state. Please join us in welcoming Zach to PMA and FL SAFE.

About FL SAFE

The Florida Surplus Asset Fund Trust (FL SAFE) is an intergovernmental cooperative investment trust created in 2007 by Florida local governments seeking to enhance their investment safety, liquidity, transparency and yield through the benefits of scale in pooling investments and financial services. Through PMA Financial Network, LLC (PMA) and its affiliates, FL SAFE offers Participants access to cash management and investment services designed specifically for local governments, including the Cash Flow Management Program, Fixed Income Investment Program and Bond Proceeds Management Program. For more information on FL SAFE, please visit www.flSAFE.org.

About the PMA Companies

PMA Financial Network, LLC, PMA Securities, LLC and PMA Asset Management, LLC (“the PMA companies” or “PMA”) are under common ownership. The PMA companies serve over 4,000 municipalities, school districts, local government investment pools, insurance companies and other institutions across 14 states by providing investment, financial management and fund administration services. The PMA companies provide a comprehensive array of discretionary and non-discretionary investment advice to our clients through pooled, separate accounts and self-directed investment solutions, in addition to public finance services. As of December 31, 2021, the PMA companies had over \$29.7 billion in assets under administration. Total assets under administration include both money market pool assets for which the PMA companies serve as fund administrator/accountant, marketer/distributor, fixed income program provider (brokerage services), and/or investment advisory, or separate institutional account management.

For more information, go to www.pmanetwork.com.

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