

## Investors Cautious as Mixed Data Continues to Surprise

Seasonally adjusted CPI in January rose by 0.5% from December 2024 and 3.0% on a year-over-year basis from January 2024, higher than the Dow Jones estimates of 0.3% and 2.9%, respectively. Core CPI, which excludes the historically volatile food and energy prices, rose 0.4% from December and 3.3% from January 2024, also exceeding expectations of 0.3% and 3.1%, respectively. The Bureau of Labor Statistics cited housing and rent prices as a significant factor in the increase. The Producer Price Index (PPI) in January increased by a seasonally-adjusted 0.4%, higher than the expected 0.3%. Core PPI was up 0.3%, in line with the estimates. The U.S. economy added 143,000 non-farm jobs in January, lower than expected, and unemployment fell to 4.0% from 4.1%, an indication that growth in the labor market may be slowing. However, upward revisions from the prior two months totaling 100,000 indicate that the labor market is still strong.

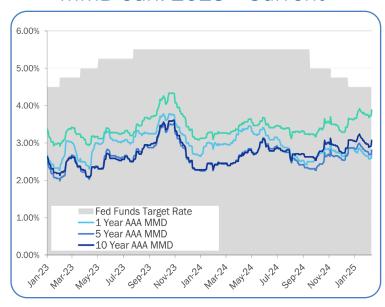
The mixed reports cap a week of disappointment for issuers after Fed Chair Jerome Powell indicated in a hearing before the House Financial Services Committee on February 11th that rate cuts in 2025 would be few and far between. The Fed's path forward will continue to be driven by data with the Fed's 2% inflation goal a top priority. Despite President Trump's support for cutting rates, market expectations indicate about a 50% probability that the Fed will either cut rates once or not at all in 2025, with the first cut likely not occurring until September. The White House has recently enacted tariffs on steel and aluminum and announced broader tariffs on Canada, Mexico, and China, which if fully implemented, are likely to add to existing inflationary pressure. Despite these announcements, the S&P 500, the Dow Jones, and the NASDAQ Composite remained roughly level after seeing strong gains in mid-January. Following the February 12th release of CPI, all three indices started in the red but closed within half a percent of the market open.

The 10-year Treasury closed on February 12th at 4.637%, roughly 15 basis points below its most recent peak of 4.788% on January 13th. Following suit, the 10-year MMD peaked on January 14th at 3.24% before beginning a downward trend, closing at 2.95% on February 11th, then jumping 12 basis points to 3.07% after the CPI announcement on February 12th. In the week ending January 15th, the municipal market saw a net outflow of \$189 million. However, the next week saw a net inflow of \$3.476 billion, the largest inflow seen since July 2021. In total, the four weeks ending February 5th saw a net inflow of \$5.645 billion, a sign that investors are seeking

refuge in a more stable investment. Below is a graph of the MMD rates and Fed Funds Target Rate since January 2023. More volatility is expected as the markets react to monthly CPI and PPI data and continue to closely observe the movements of the Trump administration.

A sell-off in the US Treasury market is correlated with the municipal market, with the 10-year AAA MMD also reacting to market data and continuing its increase in yield. After starting 2025 at 3.06%, the 10-year AAA MMD has risen 14 basis points (bps) to 3.20%, as of January 15th. The graph below illustrates MMD rates since January 2023.

## MMD Jan. 2023 - Current



In Illinois, the stability of the bond market was evident, particularly for strong and attractive credits. Earlier this month, PMA advised on a \$14.7 million referendum bond issue for the Glencoe Park District. The bonds were rated Aaa by Moody's and were amortized over 25 years with level debt service payments. As expected, the District attracted strong underwriter interest in the competitive sale, receiving bids from six underwriters. The winning bid secured the bonds with a True Interest Cost (TIC) of 4.05%. This aggressive bid resulted in two key benefits for the District. First, it provided more proceeds than initially expected for planned projects. Second, the favorable TIC led to lower annual debt service payments, benefiting the District's taxpayers. This successful outcome further strengthens the District's robust financial profile and reinforces its long-term fiscal stability.

If you have any questions regarding the bond market or your specific bond issue, please do not hesitate to contact a PMA advisor below.

PMA is dedicated to staying up to date on market trends and will be ready to guide you through a dynamic and evolving market. If you have any questions about the municipal bond market in general or your specific bond issue, please feel free to contact a PMA advisor below.



**Bob Lewis**Senior Vice President,
Managing Director
PMA Securities



Tammie Beckwith Schallmo Senior Vice President, Managing Director PMA Securities



Andrew Kim
Director,
Public Finance
PMA Securities



Stephen Adams
Director,
Public Finance
PMA Securities



This document was prepared by PMA Securities, LLC for clients of the firm and its affiliated PMA entities, as defined below. It is being provided for informational and/or educational purposes only without regard to any particular user's investment objectives, financial situation or means. The content of this document is not to be construed as a recommendation, solicitation or offer to buy or sell any security, financial product or instrument, or to participate in any particular trading strategy in any jurisdiction in which such an offer or solicitation, or trading strategy would be illegal. Nor does it constitute any legal, tax, accounting or investment advice of services regarding the suitability or profitability of any security or investment. Although the information contained in this document has been obtained from third-party sources believed to be reliable, PMA cannot guarantee the accuracy or completeness of such information. It is understood that PMA is not responsible for any errors or omissions in the content in this document and the information is being provided to you on an "as is" basis without warranties or representations of any kind. The analysis or information is made that the results are accurate or complete or that any results will be achieved.

Securities, public finance services and institutional brokerage services are offered through PMA Securities, LLC. PMA Securities, LLC is a broker-dealer and municipal advisor registered with the SEC and MSRB, and is a member of FINRA and SIPC. PMA Asset Management, LLC, an SEC registered investment adviser, provides investment advisory services to local government investment pools and separate accounts. All other products and services are provided by PMA Financial Network, LLC. PMA Financial Network, LLC, and PMA Asset Management, LLC (collectively "PMA") are under common ownership.

Securities and public finance services offered through PMA Securities, LLC are available in CA, CO, FL, IL, IN, IA, MI, MN, MO, NE, NY, OH, OK, PA, SD, TX and WI. This document is not an offer of services available in any state other than those listed above, has been prepared for informational and educational purposes and does not constitute a solicitation to purchase or sell securities, which may be done only after client suitability is reviewed and determined. All investments mentioned herein may have varying levels of risk, and may not be suitable for every investor. PMA and its employees do not offer tax or legal advice. Individuals and organizations should consult with their own tax and/or legal advisors before making any tax or legal related investment decisions. Additional information is available upon request.

©2025 PMA Securities, LLC